



EXHIBITOR Prospectus



AEA CONVENTION & TRADE SHOW - MARCH 23-26, 2027 - SAVANNAH, GEORGIA

Location of Convention & Trade Show:
**Savannah Convention Center in
Savannah, Georgia**

Convention Dates:

March 23-26, 2027

Trade Show Dates:

March 24-25, 2027



Why Exhibit at AEA?

NOTHING REPLACES A HANDSHAKE

For 70 years, the AEA Convention & Trade Show has been the place where the avionics industry comes together to do business. It's why nearly 9 out of 10 exhibitors return every year.

Your website informs. Your social media engages. But neither replaces a handshake, a conversation, or trust built face-to-face.

At AEA, you'll:

- *Strengthen relationships with existing customers.*
- *Meet qualified new prospects.*
- *Showcase new products and services in person.*
- *Have conversations that lead to business long after the show ends.*

People buy from people. Relationships drive business. And relationships begin face-to-face.

Join us as we celebrate the 70th anniversary of the AEA Convention & Trade Show in Savannah, Georgia, and be part of the event that continues to connect the people who keep the avionics industry moving.



EXHIBITORS Maximize your investment

» Advertising

Get your message out to your dealers by advertising in the following publications and letting them know you will be exhibiting at the AEA Trade Show.

- *Avionics News* magazine - Whether you advertise year-round or in special issues, your message not only reaches your dealers, but pilots, too!
- *Show Guide* - This comprehensive show schedule and exhibitor listing is distributed to and referenced repeatedly by AEA Convention attendees.
- AEA website and AEA Wired e-newsletter — Reach the masses of individuals who depend on this type of media for their information!

» Press coverage

Each year, the general aviation industry press is on-site to get the latest information regarding avionics and related products. Take advantage of meeting with members of the aviation media during the show.



» New Product Introduction Session

The "must-attend" event of the year. The AEA New Product Introductions will take place the day before the trade show opens. Exhibitors with new products to the industry as of Jan. 1 will be invited to submit a request to be part of this most talked about session. Space is limited. Detailed information will be sent to contracted exhibitors by early December.

» Sponsorships

Sponsoring items for the annual AEA International Convention & Trade Show is always a good way to say "thank you" to your dealers and customers. If you have a sponsorship idea, please let us know. As always, the items available for sponsorship are on a first-come, first-served basis.

PRELIMINARY Schedule

MONDAY / March 22

8 a.m. - 5 p.m.Exhibit Hall Setup

TUESDAY / March 23

7:30 a.m. - 8:15 a.m.Regulatory Rise & Shine

8 a.m. - 5 p.m.Exhibit Hall Setup

8:30 a.m. - NoonOpening, Awards Ceremony &
New Product Introductions

1:30 p.m. - 5 p.m.Training Sessions

5:30 p.m. - 7:30 p.m.First-Nighter Event

WEDNESDAY / March 24

8 a.m. - 10:15 a.m.Training Sessions

10:30 a.m. - 5 p.m.Exhibit Hall open
[with light lunch in hall]

THURSDAY / March 25

8 a.m. - 6:30 p.m.Delegates Conference

8 a.m. - 10:15 a.m.Training Sessions

10:30 a.m. - 4 p.m.Exhibit Hall open
[with light lunch in hall]

4 p.m. - 11 p.m.Exhibit Dismantling

FRIDAY / March 26

8 a.m. - 3 p.m.Delegates Conference

8 a.m. - NoonExhibit Dismantling

8 a.m. - 3:30 p.m.Training Sessions

HEADQUARTERS Hotel

The Westin Savannah Harbor Resort

will serve as
the headquarters
hotel for the
AEA Convention.



The Westin Savannah Harbor Resort

1 Resort Drive
Savannah, Georgia 31421

- **Direct link on AEA website:** aea.net/convention
- **Room rate:** Room rate is \$295
- **Deadline for reservations:**
Feb. 27, 2027
- **Other contracted hotels nearby:** ([links on aea.net/convention](http://aea.net/convention))
Hyatt Regency - Double Tree - Hilton Garden Inn

Please note: AEA does not work with any housing agencies to make hotel reservations on your behalf. We strongly suggest you work directly with the hotel when making your room reservations.

ATTENDEE Demographics



55%



Avionics/Instrument
Shops

25%



Manufacturers

11%



Others

including FAA & govt. agencies, commuters, associations,
press, fleet operators and used-equipment dealers

5%



International Attendees

2%



Academic

2%



Distributors

2026 Exhibitors



The following companies exhibited at the 2026 AEA Convention in Dallas.

- ACR Electronics Inc.
- Acron Aviation
- Aero Express Inc.
- AeroMech
- Aerospace Cabin Management Systems
- AIR Avionics
- Air Dallas Instruments Inc.
- AIR Quality Training
- AirCorps Aviation
- Aircraft Electronics Association (AEA)
- Aircraft Lighting International
- Aircraft Spruce & Specialty
- AIRR Engineering
- AirTera
- Aithre Inc.
- ALTO Aviation, a Heads Up Technologies Co.
- Amphenol CIT
- Anodyne Electronics Manufacturing Corp. (AEM)
- Apcela
- Appareo
- Applied Avionics Inc.
- Arc-Tronics Inc.
- Arinc Instruments Inc.
- Aspen Avionics Inc.
- Astro Tool Corp.
- Astronautics Corporation of America

- Astronics
- Aviation Design and Supply LLC
- Avidyne Corp.
- Avionica
- Avionics Specialist Inc.
- AvionTEq
- Avotek
- Barfield Inc.
- Becker Avionics
- Bigorre Aerospace Corp.
- Blackhawk Performance Centers
- Blue Avionics
- Bongiovi Aviation
- Buller Enterprises Inc.
- Cabin Management Solutions
- Cal Labs Inc.
- Canyon AeroConnect
- CiES Inc.
- CKC Laboratories Inc.
- Collins Aerospace
- D.L.S. Electronic Systems Inc.
- Dallas Avionics
- Daniels Manufacturing Corp.
- Dayton-Granger Inc.
- DB Integrations
- DPI Labs Inc.
- Druck
- Duncan Aviation
- Dynon Group
- EBIS, a Vercyon Company
- EDMO Distributors Inc.
- EIT Avionics
- Elliott Aviation
- Evolution Measurement
- Express Calibration Services

- Fieldtech Avionics Inc.
- Firan Technology Group Corp.
- Flight Data Systems
- Flightcell International
- FreeFlight Systems
- Garmin
- Georgian Aerospace LLC
- GigaFlight Connectivity Inc.
- Glenair
- Gogo
- Guardian Avionics
- Hensoldt Sensors GmbH
- Honeywell Aerospace Technologies
- Hutchinson Aerospace
- Innovative Aerosystems
- Jupiter Avionics
- Kelly Manufacturing Co.
- KGB Aviation Solutions
- KGS Electronics
- Komax Corp.
- Kronotek Enterprises LLC
- Laversab Inc.
- Lightspeed Aviation
- Luma Technologies
- Marsh McLennan Agency LLC
- Metrea Aerospace Design
- Microair Avionics
- Mid Continent Controls Inc.
- Mid-Continent Instruments and Avionics
- Millennium International
- Nav-Aids Ltd.
- Nighthawk Flight Systems Inc.
- Nimbus Aviation
- One Mile Up Inc.

- Ontic
- Pacific Southwest Instruments
- PIC Wire & Cable
- Pilot John International
- PilotSafety.org
- Polytronix
- Preston Pressure LLC
- PS Engineering Inc.
- Quality Circuits
- RIM Alliance
- Sandia Aerospace
- Send
- Shadin Avionics
- SKYTRAC Systems
- SkyWire Studio LLC
- Southeast Aerospace
- Sparx Engineering
- Specmat Technologies Inc.
- Spectrum Technologies
- SRS Aviation
- STRONG Aero Engineering
- Technical Maintenance Inc.
- Technisonic Industries Ltd.
- Tel-Instrument Electronics Corp.
- Texas Aerospace Technologies
- Thales Aerospace Communications
- Trig Avionics
- Tri-Star Technologies
- True Blue Power
- uAvionix Corp.
- Universal Avionics, an Elbit Systems Company
- VIAVI Solutions
- Weiss Technik North America

IMPORTANT Dates

» **First placement for exhibit space**
Oct. 27, 2026

» **Exhibit space cancellation deadline**
Dec. 31, 2026

» **Booth personnel registration deadline**
March 5, 2027

IMPORTANT Contacts

» DEBRA McFARLAND

Aircraft Electronics Association

debbiem@aea.net
816-347-8400

- Exhibit Space
- Name Badge Registrations
- Meeting Registration
- Hosted Functions
- New Product Introductions

» RACHEL HILL

Aircraft Electronics Association

rachelh@aea.net
816-366-5109

Advertising:

- Avionics News Magazine
- Show Guide

» APRIL MOODY

SS&G Management

April.Moody@ssgmanagement.net
985-377-8800

- Booth Setup
- Ordering Items for Booth
- Shipping Information

» LINDA ADAMS

Aircraft Electronics Association

lindaa@aea.net
816-347-8400

- Convention Sponsorships
- Silent Auction

» AEA MEMBERS

10 x 10 Non-Corner

- \$2,615 per space (paid by check or ACH)
- \$2,695 per space (paid by credit card)

10 x 10 Corner

- \$3,115 per space (paid by check or ACH)
- \$3,195 per space (paid by credit card)

» EXHIBITOR BADGES

- All booth personnel must be registered to gain entrance into the Exhibit Hall.
- You are provided four badges free of charge for each 10' x 10' exhibit space contracted.
- Any additional name badges are \$125 per person.

» EXHIBIT FEE INCLUDES:

- Space rental, pipe and drape in Exhibit Hall.
- Company identification sign in booth.
- Four exhibitor badges for company personnel.
- Listing in AEA Show Guide with up to 50 words describing your company, products or services.
- Free internet links directly to your company's website and a company description on the AEA Convention website.
- An AEA Convention logo, including your name and booth number, to post on your website, which can link directly to the AEA Convention website.
- Security when the Exhibit Hall is closed.
- Entry to all training courses and the First-Nighter Event.

* Exhibit space fee does not include carpet, furniture, electricity, communications needs or material handling charges.

» ASSIGNMENT OF EXHIBIT SPACE

To be eligible for the first placement on Oct. 27, 2026, your company must meet the following requirements:

1. Be a member of the AEA.
2. Participated as an exhibitor at the 2026 AEA Convention in Dallas.
3. Return a completed contract with payment in full by Oct. 27, 2026.
4. Membership dues and other invoices must be paid in full.
5. Assignments will be made first to those companies contracting three or more exhibit spaces.

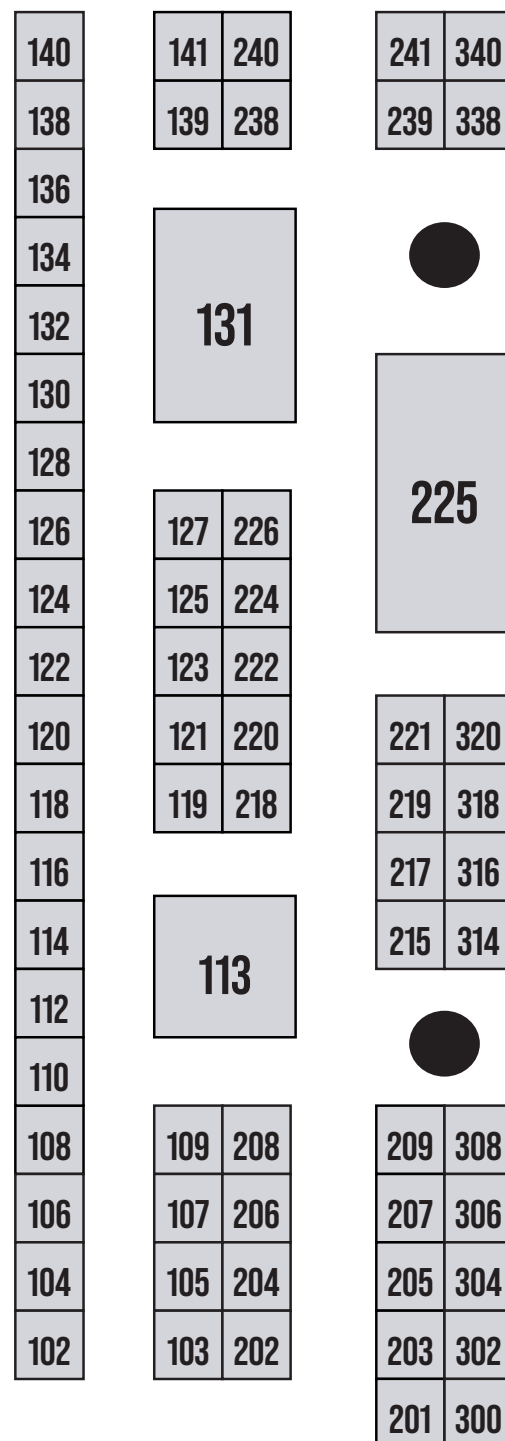
Based on the requirements outlined, the placement drawing is completely random with no exhibitor given priority. Contracts received after the Oct. 27, 2026, deadline will be assigned space in the order they are received.

The AEA reserves the right to assign and/or reassign the exhibitor to exhibit space other than that requested by the exhibitor and to rearrange the layout of the exhibit hall if deemed necessary. No exhibitor will assign, sublet or share the whole or any part of purchased exhibit space.

» NON-MEMBERS

10 x 10 Non-Corner

- \$4,450 per space (paid by check or ACH)
- \$4,600 per space (paid by credit card)



ENTRANCE

Silent Auction

Lunch Entrance



337

441	540
439	538
437	536

541	640
539	638
537	636

Avionics
Skills
Competition

741
739
737



333	432
331	430
329	428
327	426
325	424
323	422
321	420
319	418
317	416

431



531	630
529	628
527	626
525	624
523	622
521	620
519	618
517	616

631	730
629	728
627	726

619

733
731
729
727
725
723
721
719

Lunch Seating



Return to Exhibits

313	412
311	410
309	408

411

407	506
405	504
403	502
401	500

501

611	710
609	708
607	706
605	704
603	702
601	700

711
709
707
705
703
701

- *Examples of CORNER booths are: 102, 408, 517, 741.*
- *Examples of NON-CORNER booths are: 122, 420, 622, 728.*
- *Examples of 10x20 booths are: 314-316, 417-419, 620-622.*
- *Complimentary light lunch will be served both days inside a designated area in the Exhibit Hall for all exhibitors and attendees!*